

U.S. Trade with France

Summary

In 2020, <u>1.9%</u> of total <u>U.S. exports</u> were shipped to France while <u>1.8%</u> of total <u>U.S. Imports</u> were delivered from France.

In 2020, U.S. exports to France totaled \$27.4 billion, a 27.4% (\$10.3 billion) decrease from 2019; U.S. imports from France totaled \$43.0 billion, a 25.3% (\$14.6 billion) decrease; and the trade deficit was \$15.6 billion, a 21.4% (\$4.2 billion) decrease.

In 2020, of the \$27.4 billion in U.S. exports to France, the top commodity sectors were Transportation Equipment (29.2%), Machinery and Mechanical Appliances (18.4%) and Chemicals, Plastics, Leather products (17.4%).

In 2020, of the \$43.0 billion in U.S. imports from France, the top commodity sectors were Chemicals, Plastics, Leather products (22.8%), Transportation Equipment (19.4%) and Machinery and Mechanical Appliances (19.1%).

In 2020, the U.S. exported \$746.5 million worth of Arts and Antiques to France, representing 9.1% of total U.S. exports to the World of those commodities.

In 2020, \$141.4 million (0.5% of the total exports) was shipped under BIS licenses. In 2020, the top ECCN was 7A103 for Instrumentation, Navigation Equipment/Systems. The next two top ECCNs were 9A515 for Spacecraft and Related Commodities and 9A610 for Military Aircraft and Related Commodities.

In 2020, \$825.3 million (3.0% of the total exports) was shipped under BIS license exception authorization. In 2020, the top ECCNs were 7A611 for Navigation and Avionics Equipment and Systems, and "Parts" components; 5A002 for Systems Equipment, and Integrated Circuits for Information Security; and 9A515 for Spacecraft and Related Commodities.

Including deemed export applications, BIS processed a total of 848 license applications valued at \$1.6 billion for tangible items, software and technology for France in 2020. BIS approved 718 (89.2%) of the total applications valued at \$1.3 billion. RWA totaled 86 valued at \$26.4 million. There was 1 denied valued at \$1.

In 2020, BIS received 42 applications from French nationals for deemed exports and approved 37. There were 5 RWAs and no denials.

In 2020, the average processing time for France was 20 days.



U.S. Trade with France

I. Total U.S. Trade in goods with France

In 2020, U.S. exports to France totaled \$27.4 billion, an 27.4% (\$10.3 billion) decrease from 2019; U.S. imports from France totaled \$43.0 billion, a 25.3% (\$14.6 billion) decrease; and the trade deficit was \$15.6 billion, a 21.4% (\$4.2 billion) decrease.



In 2020, <u>1.9%</u> of total <u>U.S. exports</u> were shipped to France while <u>1.8%</u> of total <u>U.S. Imports</u> were delivered from France. In 2020, the level of U.S. exports to France and U.S. imports from France is currently below the five-year average level by value.

	2015	2016	2017	2018	2019	2020	2015-2019 Average			
EXPORTS	\$30,026.3	\$31,148.4	\$33,595.0	\$36,589.4	\$37,718.3	\$27,379.5	\$33,815.5			
Δvalue		\$1,122.1	\$2,446.6	\$2,994.4	\$1,129.0	-\$10,338.8				
Δpct		3.7%	7.9%	8.9%	3.1%	-27.4%				
IMPORTS	\$47,808.8	\$46,708.6	\$48,909.6	\$52,443.4	\$57,592.9	\$43,009.3	\$50,692.7			
Δvalue		-\$1,100.1	\$2,201.0	\$3,533.8	\$5,149.5	-\$14,583.6				
Δpct		-2.3%	4.7%	7.2%	9.8%	-25.3%				
BALANCE	(\$17,782.5)	(\$15,560.3)	(\$15,314.6)	(\$15,854.0)	(\$19,874.6)	(\$15,629.8)	(\$16,877.2)			
Δvalue		\$2,222.2	\$245.6	(\$539.4)	(\$4,020.5)	\$4,244.8				
Δpct		-12.5%	-1.6%	3.5%	25.4%	-21.4%				
	Values in Millions of U.S. Dollars. Source: U.S. Census Bureau USATrade Portal March 15, 2021									



U.S. Trade with France

In 2020, of the \$27.4 billion in U.S. exports to France, the top commodity sectors were Transportation Equipment (29.2%), Machinery and Mechanical Appliances (18.4%) and Chemicals, Plastics, Leather products (17.4%).

In 2020, of the \$43.0 billion in U.S. imports from France, the top commodity sectors were Chemicals, Plastics, Leather products (22.8%), Transportation Equipment (19.4%) and Machinery and Mechanical Appliances (19.1%).

Imports from France by Sector	France Commodity Trade 2020	US exports to France by Sector			
\$43,009,329,804	Total Value All Commodities	\$27,379,527,959			
13.3%	Agriculture (Chapters 01-24)	2.5%			
1.1%	Minerals (Chapters 25-27)	11.0%			
22.8%	Chemicals, Plastics, Leather Products (Chapters 28-43)	17.4%			
1.2%	Wood Products (Chapters 44-49)	0.7%			
0.8%	Textiles and Footwear (Chapters 50-67)	0.4%			
2.4%	Stone, Glass, & Semiprecious Metals (Chapters 68-71)	2.6%			
2.8%	Base metals (Chapters 72-83)	4.0%			
19.1%	Machinery & Mechanical Appliances (Chapters 84-85)	18.4%			
19.4%	Transportation Equipment (Chapters 86-89)	29.2%			
4.5%	Optical, Measuring, Medical or Other Instruments (Chapters 90-92)	7.1%			
0.0%	Arms & Ammunition (Chapter 93)	0.1%			
1.0%	Miscellaneous Manufactured Items (Chapters 94 -96)	0.7%			
3.8%	Art & Antiques (Chapter 97)	2.7%			
7.6%	Special Items (Chapters 98-99** Imports only 99)	3.2%			
	Source: U.S. Census Bureau USATrade Portal retreived March 15, 2021				

Exports

In 2020, the U.S. exported \$746.5 million worth of Arts and Antiques to France, representing 9.1% of total U.S. exports to the World of those commodities; and the U.S. exports of \$8.0 billion worth of Transportation Equipment represented 4.2% of the total U.S. exports of those commodities.

Imports

In 2020, the U.S. imported \$1.6 billion worth of Arts and Antiques from France, representing 31.3% of the total U.S. imports of those commodities.



U.S. Exports to France

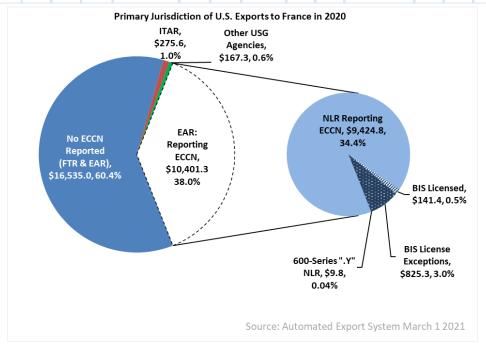
II. U.S. Exports to France subject to U.S. Government Filing Requirements

In 2020, of the \$27.4 billion in U.S. exports to France:

- 3.5% were subject to a BIS license requirement.
 - 0.5% were exported under a BIS license; Worldwide, 0.5% were exported under a BIS license.
 - 3.0% were exported under a BIS license exception; Worldwide, 1.0% were exported under a BIS license exception.
- o 34.4% were exported under No License Required (NLR) with an ECCN; Worldwide, 10.7% were exported under No License Required with an ECCN.
 - 0.04% were exported under NLR for .y 600-series items; Worldwide, 0.02% were exported under NLR for .y 600-series items.
 - 0.001% were exported under NLR for 0A501.y subparagraph firearms items; Worldwide, 0.001% were exported under NLR for 0A501.y subparagraph firearms items.

France			
	2018	2019	2020
Department of State	\$453.7	\$452.2	\$275.6
Other USG Agencies	\$103.8	\$125.8	\$167.3
Department of Commerce	\$36,031.8	\$37,140.3	\$26,936.6
BIS Licensed	\$175.9	\$146.9	\$141.4
BIS License Exceptions	\$617.3	\$402.8	\$825.3
NLR reporting an ECCN	\$15,645.0	\$16,313.4	\$9,424.8
NLR not reporting an ECCN	\$19,585.9	\$20,266.1	\$16,535.0
600-Series ".Y" Paragraph NLR	\$7.7	\$11.2	\$9.8
YFA ".Y" Firearms	\$0.0	\$0.0	\$0.3
es in Millions of U.S. Dollars. Source: Automated Export System		March 1, 2021	

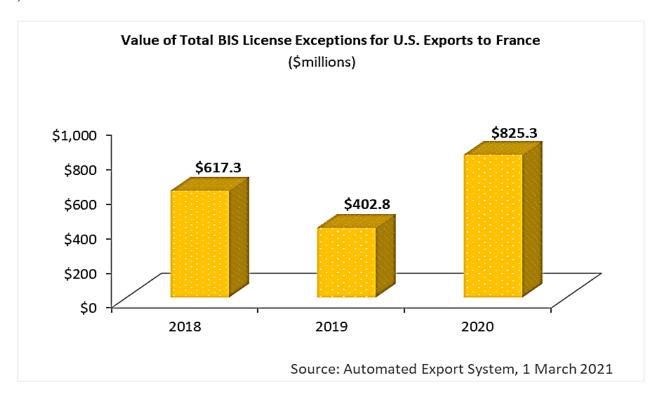
Reasons for Control	Chemical and Biological Weapons		Nuclear Nonproliferation		National Security		Missile Tech	Regional Stability		Firearms Convention	Crime Control		Anti- Terrorism			
	CB:1	CB:2	CB:3	NP:1	NP:2	NS:1	NS:2	MT:1	RS:1	RS:2	FC:1	CC:1	CC:2	CC:3	AT:1	AT:2
France	x					x		×	x							



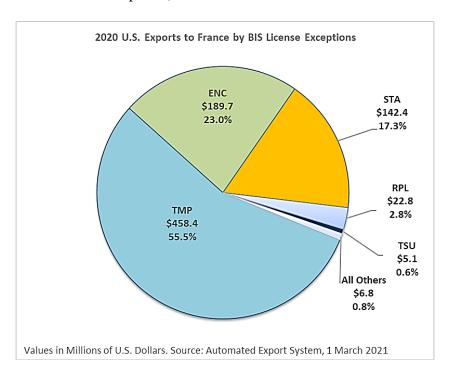


U.S. Exports to France

In 2020, U.S. exports to France shipped under a BIS license exception totaled \$825.3 million, a 104.9% (\$422.5 million) increase from 2019.

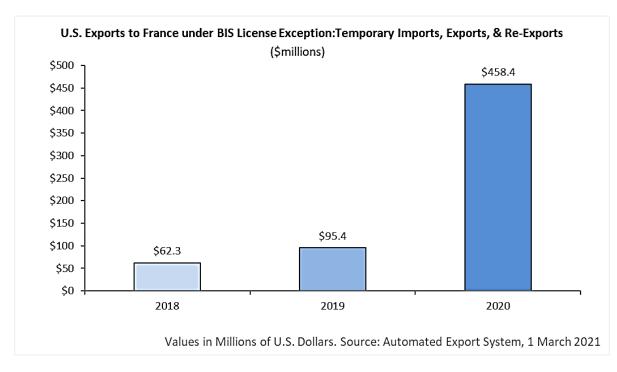


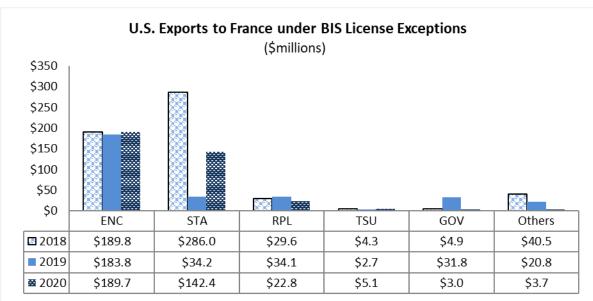
In 2020, the top license exception Temporary Imports, Exports, and Re-exports (TMP) totaled \$458.4 million (55.5% of all license exceptions).





U.S. Exports to France





NOTE: The BIS License Exception TMP is excluded from this chart

Values in Millions of U.S. Dollars. Source: Automated Export System, 1 March 2021



U.S. Exports to France by Top Ten Export Control Classification Numbers (ECCN)

	Top T	en ECCNs	by Value to France (\$millions)
	#1	7A103	Instrumentation, Navigation Equip./Systems Not
	#2	9A515	Spacecraft and Related Commodities
Ω	#3	9A610	Military Aircraft and Related Commodities
SE	#4	3A611	Military Electronics
INS	#5	1C107	Graphite and Ceramic Materials, Other Than Those Controlled by 1C007
Ö	#6	9 A 619	Military Gas Turbine Engines and Related Commodities
	#7	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s
	#8	0A505	Ammunition as follows (see List of Items Controlled)
	#9	6A003	Cameras
	#10	3A101	Electronic Equip./Devices Not Controlled By 3A001

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top T	en ECCNs	by Value to France (\$millions)
	#1	7A611	Navigation and Avionics equipment and systems, and "parts," "component
S	#2	5 A 002	Systems/Equip./Integrated Circuits for Info Sec
N	#3	9 A 515	Spacecraft and Related Commodities
<u>o</u>	#4	3A001	Electronic Components
ΡT	#5	9A610	Military Aircraft and Related Commodities
CE	#6	9 A 991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A1
XC	#7	3A611	Military Electronics
	#8	5D002	'Software" as follows (see List of Items Controlled)
	#9	EAR99	Items subject to the EAR that are not elsewhere controlled
	#10	9A001	Aero Gas Turbine Engines

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top Ten ECCNs by Value to France (\$millions)							
	#1	No ECCN	No ECCN is required for License Exceptions TMP*					
3	#2	EAR99	Items subject to the EAR that are not elsewhere controlled					
EC	#3	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A1					
	#4	7A994	Other Navigation Direction Finding Equip Not Controlled under 7A003					
with	#5	5 A 991	Telecommunication Equip. Not Controlled by 5A001					
3	#6	5 A 992	Equipment not controlled by 5A002 (see List of Items Controlled).					
8	#7	3B991	Other Mfg/Test Equip. Not Controlled By 3B					
Z	#8	3 A 999	Specific Processing Equip., N.E.S.					
	#9	6A998	Radar Systems, Equip. and Major "Components," N.E.S., and "Specially D					
	#10	1C010	Fibrous/Filamentary Materials as follows (see List of Items Controlled					

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description



U.S. Exports to France by Top Ten Export Control Classification Numbers (ECCN)

	Top T	en ECCNs	to France by Shipment Count
	#1	9A610	Military Aircraft and Related Commodities
	#2	7A103	Instrumentation, Navigation Equip./Systems Not
Q	#3	0A501	Firearms (except 0A502 shotguns) and related commodities as follows (s
S	#4	3A611	Military Electronics
CEN	#5	9 A 619	Military Gas Turbine Engines and Related Commodities
O	#6	1C351	Human and Animal Pathogens and toxins
	#7	0A505	Ammunition as follows (see List of Items Controlled)
	#8	9E610	Technology Required for the Development, Production Operation, Install
	#9	1C107	Graphite and Ceramic Materials, Other Than Those Controlled by 1C007
	#10	0A503	Discharge type arms; non-lethal or less-lethal grenades and projectile

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top T	en ECCNs	to France by Shipment Count
	#1	5A002	Systems/Equip./Integrated Circuits for Info Sec
S	#2	9A610	Military Aircraft and Related Commodities
NO NO	#3	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A1
12	#4	EAR99	Items subject to the EAR that are not elsewhere controlled
	#5	5D002	'Software" as follows (see List of Items Controlled)
出	#6	3 A 611	Military Electronics
×	#7	3A001	Electronic Components
"	#8	9 A 515	Spacecraft and Related Commodities
	#9	No ECCN	No ECCN is required for License Exceptions TMP*
	#10	7A103	Instrumentation, Navigation Equip./Systems Not

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

	Top T	en ECCNs	to France by Shipment Count
	#1	No ECCN	No ECCN is required for License Exceptions TMP*
15	#2	EAR99	Items subject to the EAR that are not elsewhere controlled
ŭ	#3	9A991	Aircraft N.E.S. and Gas Turbine Engines not Controlled by 9A001 or 9A1
Щ	#4	7A994	Other Navigation Direction Finding Equip Not Controlled under 7A003
R with	#5	5A992	Equipment not controlled by 5A002 (see List of Items Controlled).
≥	#6	5A991	Telecommunication Equip. Not Controlled by 5A001
8	#7	3B991	Other Mfg/Test Equip. Not Controlled By 3B
Z	#8	3A999	Specific Processing Equip., N.E.S.
	#9	3A991	Electronic Devices and Components
	#10	6A998	Radar Systems, Equip. and Major "Components," N.E.S., and "Specially D

Note: ECCN descriptions have been truncated: please review Commerce Control List for full description

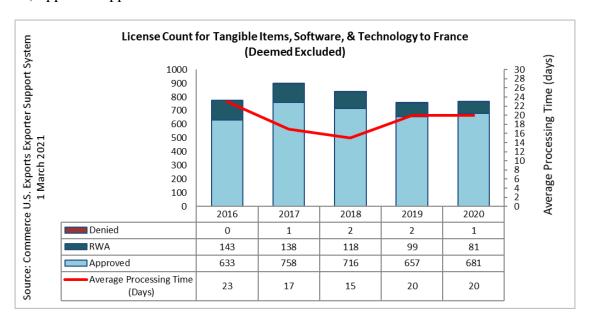


BIS License Determination Trends for France

III. BIS Licensing to France

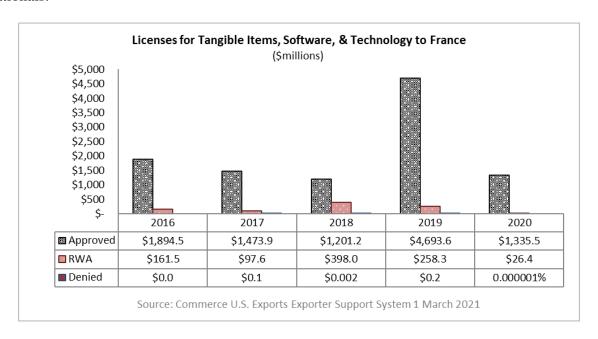
In 2020, BIS reviewed 763 export/re-export applications (not including deemed export applications) valued at \$1.4 billion for France, out of a total of 38,203 applications worldwide for tangible items, software and technology valued at \$219.4 billion.

- Approved applications for France totaled 681 (89.3% of the total applications) for \$1.3 billion, compared to 32,996 (86.4%) approved applications for all destinations valued at \$120.5 billion.



In 2020, BIS approved 37 applications (88.1% of the total applications) for Deemed Exports from French nationals, compared to 1,068 (87.8%) approved for all destinations.

There were five deemed export applications returned without action and there were no denied applications for French nationals.





BIS License Determination Trends for France

	Тор	Ten Appr	oved (with deemed) ECCNs to France by Count	2016	2017	2018	2019	2020	% of World Total 2020
	#1	9A610	Military Aircraft and Related Commodities	118	187	180	189	160	3.2%
	#2	0A501	Firearms (except 0A502 shotguns) and related commo	0	0	0	0	130	2.5%
۵	#3	9E610	Technology Required for the Development, Productio	54	68	68	71	87	6.6%
OVE	#4	3A611	Military Electronics	85	88	79	83	58	2.8%
Ó	#5	9E515	Technology Required for the Development, Productio	53	62	29	35	39	8.6%
APPR	#6	9A619	Military Gas Turbine Engines and Related Commoditi	43	48	48	36	36	3.5%
4	#7	6A002	Optical Sensors	0	7	0	6	36	47.4%
⋖	#8	1C351	Human and Animal Pathogens and toxins	29	37	37	19	34	3.8%
	#9	0A606	Ground Vehicles and Related Commodities	8	11	24	18	33	3.6%
	#10	3A001	Electronic Components	42	40	38	35	30	2.4%
			Source: Commerce U.S. Exports Exporter Support System	m 20 M	arch 20)20			

Note: ECCN Descriptions have been truncated: please review Commerce Control List for Full Description

2020 Denied ECCNs for France (including Deemed Export)	2020	World						
EAR99 Items subject to the EAR that are not elsewhere controlled	1	0.9%						
Source: Commerce U.S. Exports Exporter Support System 20 March 2021								

Summary of U.S. Exports to France Calendar Year 2020				
	CY2020	CY2019	% of Total Exports	Percentage Change from previous year
Total Exports	\$27,379,527,959	\$37,718,340,735		-27.4%
Total Subject to ITAR	\$275,587,882	\$452,196,350	1.0%	-39.1%
Subject to Other Gov. Agencies	\$167,326,947	\$125,846,888	0.6%	33.0%
Detailed Summary of EAR-Controlled Exports				
AES License Type	Description	Value	Percentage of Total	Percentage Description
C30	Licenses	\$141,414,288	100.0%	
VDC	Voluntary Disclosure	\$1,437		
Total of Licensed		\$141,415,725	0.5%	total licensed/total exports
C35	LVS	\$552,046	0.1%	
C36	GBS	\$1,680,784	0.2%	
C38	TSR	\$25	0.000003%	
C40	TMP	\$458,402,152	55.5%	
C41	RPL	\$22,825,198	2.8%	
C42	GOV	\$3,035,819	0.4%	
C43	GFT	\$12,820	0.002%	
C44	TSU	\$5,100,777	0.6%	
C45	BAG	\$17,151	0.002%	
C46	AVS	\$1,433,946	0.2%	
C50	ENC	\$189,713,492	23.0%	
C53	APP	\$42,879	0.01%	
C59	STA	\$142,440,299	17.3%	
Total of License Exceptions		\$825,257,388	3.0%	total license exceptions/total exports
		\$025,237,300	85.4%	total license exceptions/total subject to license requirement
Total subject to license requirement (Licensed and License Exceptions)		\$966,673,113	3.5%	total subject to license requirement/total exports
C33	NLR reporting an ECCN	\$9,424,822,013	34.4%	NLR reporting an ECCN/ total exports
C60	NLR for 600-series .y subparagraph	\$9,783,322	0.04%	NLR for 600-series .y subparagraph/ total exports
C63	NLR for 0A501 .y subparagraph Firearms	\$305,290	0.001%	NLR for 0A501 .y subparagraph firearms/ total exports
Total of NLR		\$9,434,910,625	34.5%	total NLR with an ECCN/ total export
For the selection of th				
Exports no	t reporting an ECCN	\$16,535,029,392	60.4%	

Source: U.S. Census Bureau, Foreign Trade Division and Automated Export System